

# UK & Ireland Calendar 2010

“The programme was  
ambitious and interesting”  
Past delegate **Lloyds**



# Who we are

## why choose euromoney training?

- Euromoney Training has over 22 years experience and has trained over 30,000 professionals
- Instructors/guest speakers are the most reputable in the industry and have a wealth of experience
- Group sizes are restricted to ensure optimum contact time with the facilitator
- Euromoney has trained the leading financial institutions such as Goldman Sachs, HSBC and Barclays
- Courses are constantly reviewed and revamped to meet the latest legislative and market challenges
- Euromoney Financial Training has been accredited by the British Accreditation Council (BAC). The BAC is recognised the world over and represents the clearest mark of educational quality. BAC is recognised by the UK Border Agency

## methodology

Courses are constantly reviewed and revamped to meet the latest legislative and market challenges. Our courses are designed using a combination of theory and practical exercises. They are intensive and highly interactive. The training course will include the following teaching methods, where applicable, to ensure delegates will see an immediate improvement in their professional abilities.

- Practical and interactive exercises, using real-life case studies
- Group work, presentations and discussions
- Computer simulations and modelling. Financial calculators are used where applicable
- Pre-course material available
- Additional evening sessions for some courses
- Industry expert speakers
- Where appropriate additional workshops and sector tours
- Exams, video presentations and assignments
- Post-course support and follow-up
- Course material is yours to keep as a reference
- Group sizes are restricted to ensure optimum contact time with the facilitator

## course directors

Learn from our world-leading industry experts, hand-picked from our unparalleled worldwide resource of expert practitioners and consultants.

## who should attend?

These courses are designed specifically for finance professionals and range from basic, intermediate, advanced and specialist level. We suggest you speak with our multilingual client liaison team who will ensure the course matches your training needs.

## online

Please visit:  
[www.euromoneytraining.com/uk](http://www.euromoneytraining.com/uk)  
to download a specific course brochure.

“Great balance between theory and practical application”

Past delegate **Investec**



Enquire or register your place today!

Web

[www.euromoneytraining.com/uk](http://www.euromoneytraining.com/uk)

## venue

All of our training courses are held in 4 - 5 star venues throughout central London and occasionally Dublin (our residential courses are held in the London vicinity). The training venues are selected for both their location and training and refreshment facilities, this ensures that you will only learn in comfortable and convenient environments.

## group bookings

Group discounts are available; please contact us directly to discuss discounted rates.

## past clients

We have trained over 30,000 financial professionals from the world's leading institutions including:

- ABN AMRO
- Barclays
- Citibank
- Coutts & Co
- European Investment Bank
- Ernst & Young
- Fidelity Bank
- Gazprom
- HSBC
- ING
- Samba
- Shell
- WestLB

“Excellent course, the best I have come across by a considerable distance”

Past delegate **Allied Irish Bank**

## 4 easy ways to register

1. Web  
[www.euromoneytraining.com/uk](http://www.euromoneytraining.com/uk)
2. Email  
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3. Telephone  
+44 (0)207 779 8780
4. Facsimile  
+44 (0)207 779 8799

2010

## in house

With our wide portfolio of public courses and specialist faculty, we have the expertise to deliver you bespoke practical skills training tailored to your individual organisations needs!

So what else does in-house training promise?

- Savings – you can potentially save 50% compared to open courses by training in-groups sizes of your choice.
- Convenience – as we will come to you, staff will need less time out of the office and the location is your choice.
- Confidentiality – you can focus on issues specific to your organisation without the concern of public exposure.
- Variety – we can deliver to you any of our public courses run as an in-house programmes.

If you would like more information about how in-house training can benefit your organisation, enquire today by contacting us *Euromoney Training* Financial UK & Ireland, tel: +44 (0)207 779 8780 or email: [info@euromoneytraining.com](mailto:info@euromoneytraining.com)

# Course calendar

## Asset Management

|                                 | Jan-Mar 10 | Apr-Jun 10   | Jul-Sep 10  | Oct-Dec 10  | Days |
|---------------------------------|------------|--------------|-------------|-------------|------|
| Investment Management School    |            |              | 5–13 Jul 10 | 6–14 Dec 10 | 9    |
| Portfolio Management Techniques |            | 19–22 Apr 10 |             | 5–8 Oct 10  | 4    |

## Auditing, Accounting & Operations

|   |              |              |              |              |   |
|---|--------------|--------------|--------------|--------------|---|
| Transitioning to International Financial Reporting Standards (IFRS) |              |              | 5–7 Jul 10   |              | 3 |
| International Financial Reporting Standards (IFRS)                  | 25–29 Jan 10 | 10–14 May 10 |              | 18–22 Oct 10 | 5 |
| IFRS Technical Update   |              |              | 8–9 Jul 10   |              | 2 |
| Accounting for Derivatives  | 8–10 Mar 10  |              | 6–8 Sep 10   |              | 3 |
| Accounting: Best Practice Post the Economic Crisis                  |              | 12–14 Apr 10 |              |              | 3 |
| Back Office Management  | 15–18 Mar 10 |              | 21–24 Sep 10 |              | 4 |
| Operational Risk Management   |              | 5–7 May 10   |              | 1–3 Nov 10   | 3 |
| Financial Managers Academy  |              | 12–14 Apr 10 |              |              | 5 |

## Banking

|                                      |              |              |              |              |   |
|--------------------------------------|--------------|--------------|--------------|--------------|---|
| Corporate Governance                 | 22–25 Mar 10 |              |              | 8–11 Nov 10  | 4 |
| Corporate Governance - Dublin        |              |              | 26–29 Jul 10 |              | 4 |
| Islamic Banking: Theory and Practice |              | 26–28 May 10 |              | 22–24 Nov 10 | 3 |
| Corporate Banking Masterclass        |              |              | 12–16 Jul 10 | 6–10 Dec 10  | 5 |
| Retail Banking                       | 16–19 Feb 10 |              | 14–17 Sep 10 |              | 4 |
| Microfinance                         |              |              |              | TBC          | 4 |

## Capital & Money Markets

|   |              |                 |              |              |   |
|---|--------------|-----------------|--------------|--------------|---|
| Euromoney Bond and Fixed Income Academy * |              |                 | 20–25 Sep 10 |              | 6 |
| How the Financial Markets Work            |              | 14–18 Jun 10    |              | 13–17 Dec 10 | 5 |
| FX and Money Markets                      | 26–29 Jan 10 | 29 Jun–2 Jul 10 |              |              | 4 |
| Debt Primary Markets                      | 15–17 Mar 10 |                 | 15–17 Sep 10 |              | 3 |
| Covered Bonds                             |              | 9–11 Jun 10     |              |              | 3 |

## Corporate Finance

|   |              |              |              |              |   |
|---|--------------|--------------|--------------|--------------|---|
| Euromoney Corporate Finance                                 |              | 17–21 May 10 |              | 25–29 Oct 10 | 5 |
| Understanding Financial Statements and Market Valuations    |              | 9–11 Jun 10  |              |              | 5 |
| Company Analysis Modelling and Financing                    |              | 12–16 Apr 10 | 26–30 Jul 10 | 13–17 Dec 10 | 5 |
| Advanced Company Analysis Valuation and Financial Modelling | 1–5 Mar 10   |              | 13–17 Sep 10 |              | 5 |
| Company Valuation in Emerging Markets                       |              | 2–4 Jun 10   |              |              | 3 |
| Oil and Gas Valuation                                       | 1–4 Mar 10   |              | 27–30 Sep 10 |              | 4 |
| Bank Valuation  | 15–18 Feb 10 |              |              |              | 4 |
| Valuing Insurance Companies                                 |              | 24–26 May 10 |              |              | 3 |
| Mergers and Acquisitions                                    | 22–25 Feb 10 |              | 9–12 Aug 10  |              | 4 |
| Mergers and Acquisitions Modelling                          |              | 24–27 May 10 |              | 8–11 Nov 10  | 4 |
| IPO's: Managing, Underwriting and Pricing                   |              | 19–22 Apr 10 |              | 18–21 Oct 10 | 4 |

|  | Jan-Mar 10   | Apr-Jun 10   | Jul-Sep 10   | Oct-Dec 10      | Days |
|--|--------------|--------------|--------------|-----------------|------|
| <b>Corporate Finance (contd)</b>                             |              |              |              |                 |      |
| Private Equity   | 19–21 Jan 10 | 14–16 Jun 10 |              |                 | 3    |
| Financial Modelling in Excel                                 | 24–26 Mar 10 |              | 26–28 Jul 10 | 17–19 Nov 10    | 3    |
| Financial Modelling in Excel - Dublin                        |              |              | 15–17 Sep 10 |                 | 3    |
| <b>Credit &amp; Lending</b>                                  |              |              |              |                 |      |
| Credit School  |              |              | 2–6 Aug 10   |                 | 5    |
| Credit Analysis and Financial Modelling                      |              | 21–25 Jun 10 |              | 29 Nov–3 Dec 10 | 5    |
| Corporate Loan Workouts and Financial Restructuring          |              | 7–9 Apr 10   |              | 4–6 Oct 10      | 3    |
| Distressed Debt  |              | 26–28 May 10 |              |                 | 3    |
| Bank and Country Risk Analysis                               |              | 10–13 May 10 |              |                 | 4    |
| Syndicated Loans   | 25–27 Jan 10 | 28–30 Jun 10 |              | 3–5 Nov 10      | 3    |
| Credit Risk Models   | 22–26 Mar    |              |              |                 | 5    |
| Credit Management and Debt Recovery                          |              | 14–17 Jun 10 |              |                 | 4    |
| <b>Derivatives</b>   |              |              |              |                 |      |
| Derivatives Academy  | 18–22 Jan 10 |              | 2–6 Aug 10   |                 | 5    |
| Credit Derivatives and the Credit Crisis                     |              |              | TBC          |                 | 3    |
| Commodities Markets, Derivatives and Finance                 |              | 17–21 May 10 |              | 1–5 Nov 10      | 5    |
| Euromoney Swaps Masterclass                                  |              | 14–18 Jun 10 |              |                 | 5    |
| Structured Equity Products                                   | 4–5 Mar 10   |              |              |                 | 2    |
| <b>Management &amp; Development / HR</b>                     |              |              |              |                 |      |
| Banking and Financial English                                |              |              | 19–23 Jul 10 |                 | 5    |
| Human Resource Skills in Banking and Finance                 |              |              | 26–30 Jul 10 |                 | 5    |
| Management and Leadership for Bankers and Financial Managers |              |              | 2–6 Aug 10   |                 | 5    |
| Mastering Financial Negotiations                             | 22–24 Mar 10 |              | 27–29 Sep 10 |                 | 3    |
| Mastering Financial Presentations                            | 17–19 Mar 10 |              |              |                 | 3    |
| Finance Managers Academy                                     |              | 8–11 Jun 10  |              |                 | 4    |
| Strategic Marketing in Banking                               |              |              | 23–25 Aug 10 |                 | 3    |
| <b>Private Banking</b>                                       |              |              |              |                 |      |
| Private Banking  |              | 17–21 May 10 |              | 13–17 Dec 10    | 5    |
| Private Wealth Portfolio Management                          | 8–11 Mar 10  |              | 20–23 Sep 10 |                 | 4    |
| <b>Project Finance</b>                                       |              |              |              |                 |      |
| Project Finance Workshop                                     |              | 21–24 Jun 10 |              | 14–17 Dec 10    | 4    |
| Advanced Project Finance Workshop                            | 25–29 Jan 10 |              | 12–16 Jul 10 |                 | 5    |
| Modelling for Project Finance                                |              | 12–15 Apr 10 | 21–24 Sep 10 |                 | 4    |
| Oil and Gas Project Finance                                  | 15–18 Feb 10 |              | 27–30 Sep 10 |                 | 4    |
| Power and Renewable Energy Project Finance                   |              | 7–9 Apr 10   |              | 27–29 Oct 10    | 3    |
| Infrastructure Project Finance                               |              |              |              | 15–17 Nov 10    | 3    |
| Project Finance for PPP Projects                             | 1–4 Feb 10   |              | 19–22 Jul 10 |                 | 4    |

|  | Jan-Mar 10   | Apr-Jun 10   | Jul-Sep 10   | Oct-Dec 10       | Days |
|--|--------------|--------------|--------------|------------------|------|
| <b>Real Estate Finance</b>                                   |              |              |              |                  |      |
| Real Estate Cashflow and Financial Modelling                 | 10–12 Feb 10 |              | 4–6 Aug 10   |                  | 3    |
| Real Estate Finance  | 9–12 Mar 10  |              | 13–16 Sep 10 |                  | 4    |
| <b>Risk Management &amp; Economic Capital</b>                |              |              |              |                  |      |
| Financial Risk Management School                             |              | 24–28 May 10 |              | 1–5 Nov 10       | 5    |
| Liquidity Risk Management                                    |              | 12–14 May 10 |              |                  | 3    |
| Enterprise Risk Management (ERM)                             | 22–25 Mar 10 |              |              | TBC              | 4    |
| Economic and Regulatory Capital: Modelling and Management    |              |              | 23–26 Aug 10 |                  | 4    |
| <b>Trade, Commodity &amp; Ship Finance</b>                   |              |              |              |                  |      |
| International Trade Finance                                  |              | 7–11 Jun 10  |              | 29 Nov–3 Dec 10  | 5    |
| Structured Trade and Commodity Finance                       |              | 27–30 Apr 10 |              | 11–14 Oct 10     | 4    |
| <b>Treasury Management &amp; ALM</b>                         |              |              |              |                  |      |
| Strategic Asset Liability (ALM) and Capital Adequacy         | 1–4 Feb 10   |              | 2–5 Aug 10   |                  | 4    |
| Treasury Products Workshop                                   | 18–21 Jan 10 |              |              |                  | 4    |
| Treasury Risk Management                                     |              | 12–16 Apr 10 |              | 18–22 Oct 10     | 5    |
| Treasury School  |              |              | 5–16 Jul 10  | 29 Nov–10 Dec 10 | 12   |
| <b>Schools</b>   |              |              |              |                  |      |
| Corporate Banking Masterclass                                |              |              | 12–16 Jul 10 | 6–10 Dec 10      | 5    |
| Credit School  |              |              | 2–6 Aug 10   |                  | 5    |
| Derivatives Academy  | 18–22 Jan 10 |              | 6–8 Aug 10   |                  | 3    |
| Euromoney Bond and Fixed Income Academy *                    | 8–13 Feb 10  |              |              | 20–25 Sep 10     | 6    |
| Euromoney Corporate Finance                                  |              | 17–21 May 10 |              | 25–29 Oct 10     | 5    |
| Euromoney Swaps Masterclass                                  |              | 14–18 Jun 10 |              |                  | 5    |
| Financial Risk Management School                             |              | 24–28 May 10 |              | 1–5 Nov 10       | 5    |
| Investment Management School                                 |              |              | 5–13 Jul 10  | 6–14 Dec 10      | 9    |
| Management and Leadership for Bankers and Financial Managers |              |              | 2–6 Aug 10   |                  | 5    |
| Treasury School  |              |              | 5–16 Jul 10  | 29 Nov–10 Dec 10 | 12   |
| Finance Managers Academy                                     |              | 8–11 Jun 10  |              |                  | 4    |

Please let us know which new courses you would like to see developed.

Email [info@euromoneytraining.com](mailto:info@euromoneytraining.com)

Please note, all courses are located in central London, or the London vicinity, unless indicated otherwise.

\*Denotes a fully residential training course (all meals and accommodation are included).

Enquire or register your place today!

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2010



## 2010 Updated UK & Ireland Calendar

When registering for any of these courses please quote: WEB

**Euromoney Training have an extensive portfolio of events across the following areas:**

- **Asset Management**
- **Auditing, Accounting & Operations**
- **Banking**
- **Capital & Money Markets**
- **Corporate Finance**
- **Credit & Lending**
- **Derivatives**
- **Management Development**
- **Private Banking**
- **Project Finance**
- **Real Estate Finance**
- **Risk Management**
- **Trade, Commodity & Ship Finance**
- **Treasury Management & ALM**

**Please take a few moments to review the full schedule.**

### For more information on any of our events:

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#### Cancellation policy

Cancellation or transfer requests must be made in writing (letter or fax) and reach this office 20 working days before the course commencement date. A full refund less a £100 administration fee will be given. Delegates who cancel less than 20 days before the course commencement date, or who do not attend, are liable to pay the full course fee and no refunds will be granted. If you wish to transfer to a different course within a six month period, and you have paid your course fee in full, you will be invoiced a 25% additional charge to transfer your registration and any difference in course prices. You will not incur any additional charges if you wish to send a replacement delegate and your registration meets the above terms.

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Under UK Exise regulations delegates from all countries are required to pay VAT at 17.5% on all courses taking place in the UK. Would you like to claim back the VAT paid on this course? (Please check our website to see which countries/companies are legible to claim this back at [www.euromoneytraining.com/VAT](http://www.euromoneytraining.com/VAT))

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1. Contact our partner company 'Cashback Consultants' who will deal with the entire process. For more information email [info@euromoneytraining.com](mailto:info@euromoneytraining.com) or download an application form from [www.euromoneytraining.com/VAT](http://www.euromoneytraining.com/VAT).
2. Contact HM Revenue and Customs directly by completing several forms.

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